

FIG. 1

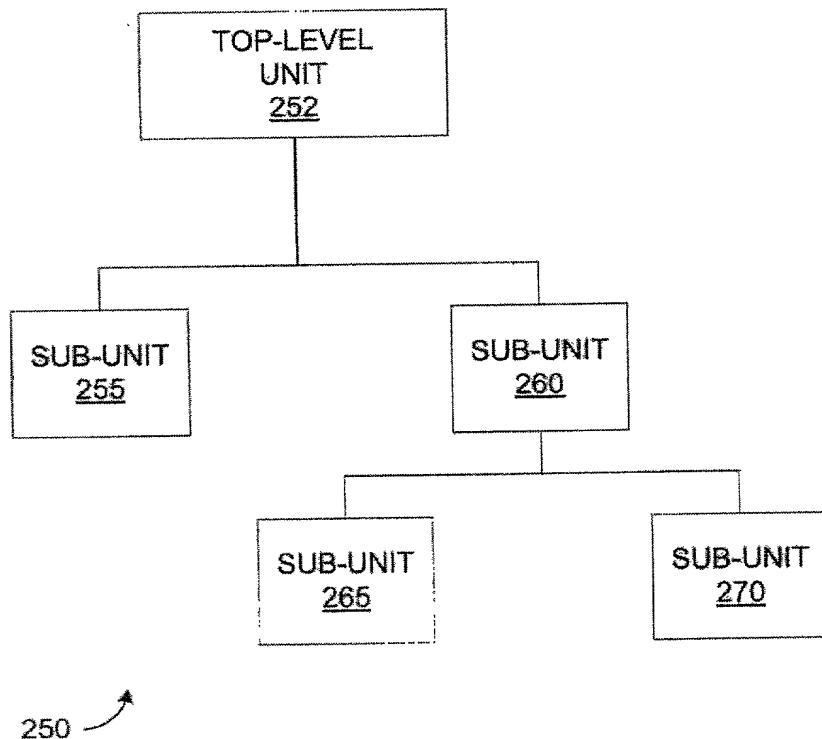


FIG. 2

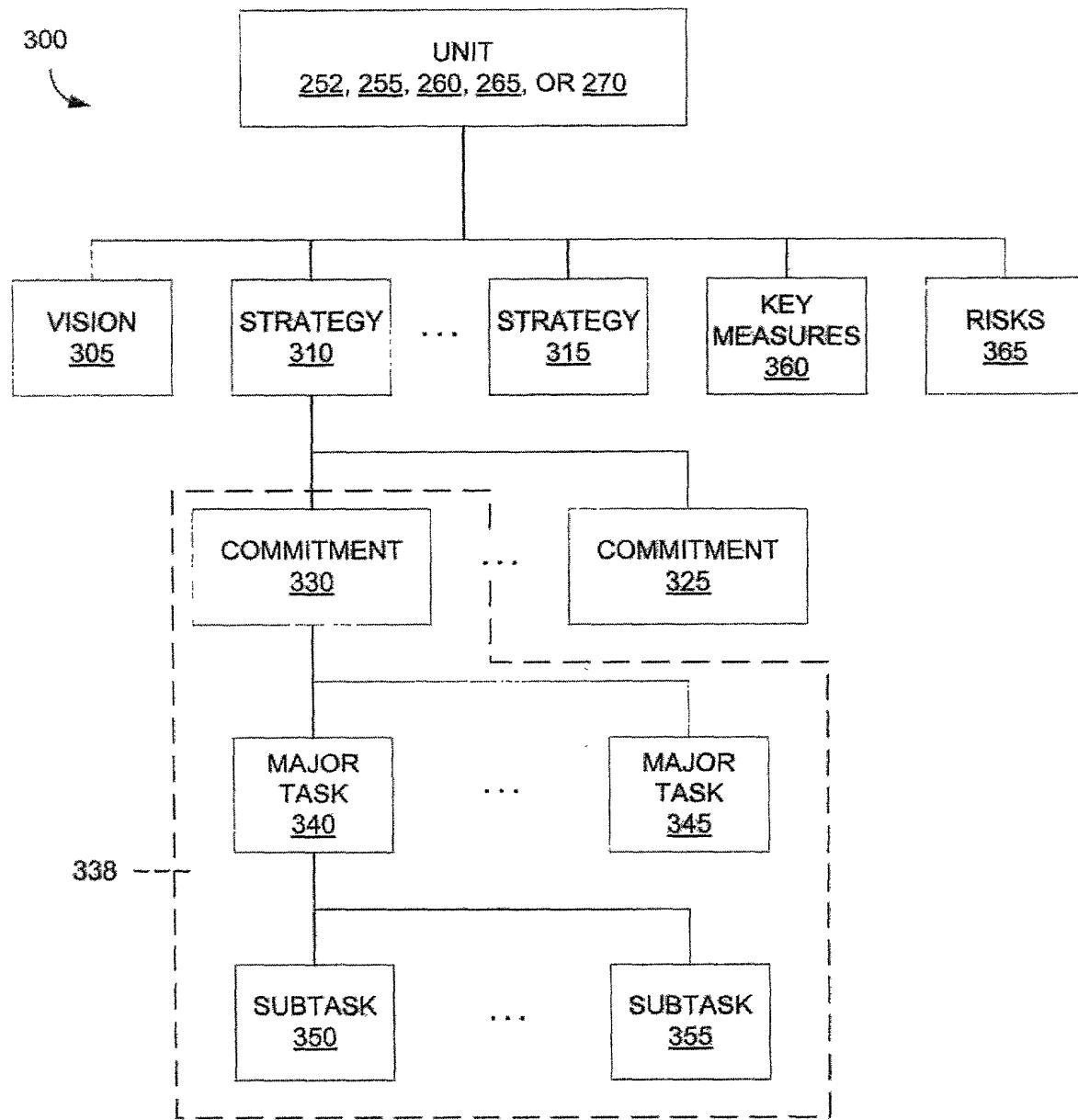
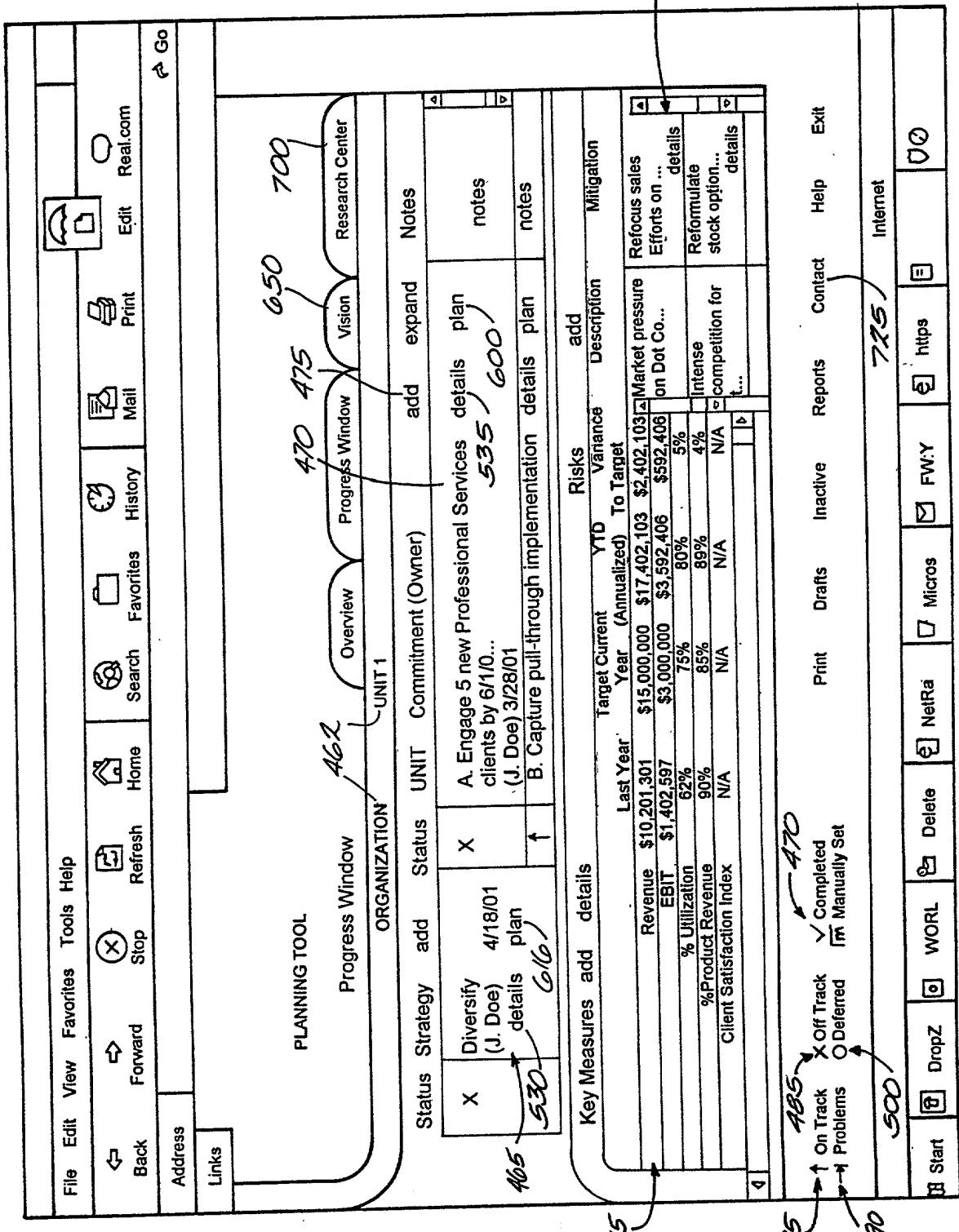


FIG. 3

Fig. 1

400

File	Edit	View	Favorites	Tools	Help	
Back	Forward	Stop	Refresh	Home	Search	Print
Address	Links			Favorites	History	Mail
						Real.com
						Go
PLANNING TOOL						
ORGANIZATION						
<p>The color-coded bars below reflect the status of the various Units within Front Runner Systems. The "progress" button will take you to the Progress Window for the corresponding Unit. Click "details" to edit a given item. Finally, to view the status of Child Units within a given Unit, click the "expand" button.</p> <p>Unit (Owner) # of UNIT Commitments</p> <p>On Track Problems Off Track Deferred</p>						
organization	details	add unit				
UNIT 1	(B. JONES)	11	UNIT	Commitments	405	425
					progress	details
					Print	Help
					Exit	
Internet						
Start	DropZ	WORL	Delete	NetRA	Micros	FW.Y
						https
						UQ



Page 6 of 12

525
↓

PLANNING TOOL

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Real.com

Links

UNIT Commitment Editing Overview Progress Window Vision Research Center

UNIT 1

Organization (Owner)

Engage 5 new Professional Services clients by 01/01 and 15 more by 12/31/01. (J. Doe)

Details History Notes Team Permissions

Add a new note:

save close

Date	Note made by	Note
3/16/01 2:27 PM	Barry Mann	Still researching, hope to get a result soon...

On Track	Off Track	Completed
↑	→	Completed
Problems	Deferred	Manually Set

Barry Mann	Barry Mann	Still researching, hope to get a result soon...
Barry Mann	Barry Mann	Still researching, hope to get a result soon...

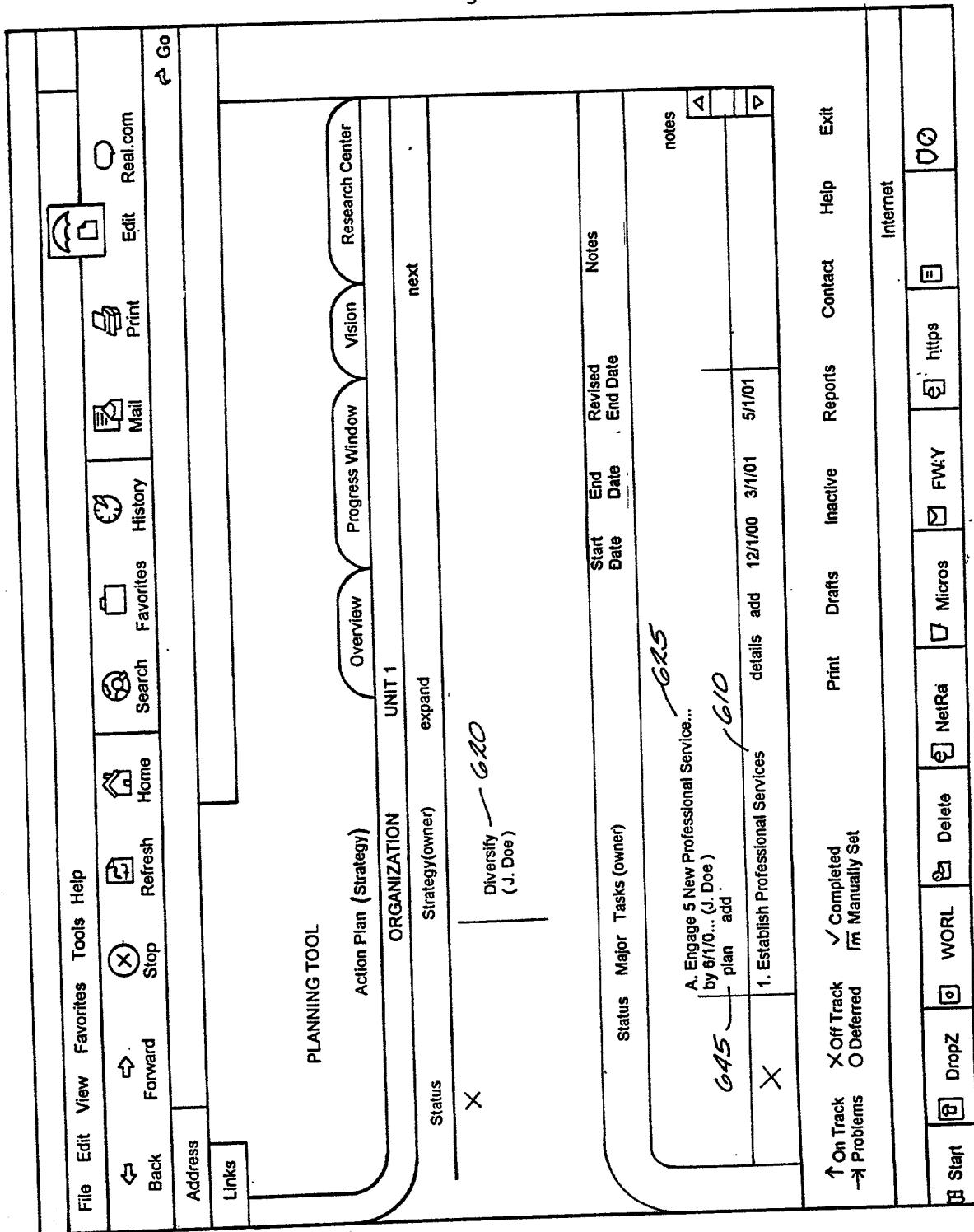
Barry Mann	Barry Mann	Still researching, hope to get a result soon...
Barry Mann	Barry Mann	Still researching, hope to get a result soon...

Internet

Help

Fig. 2

Planning Tool						
Action Plan (by UNIT Commitment)						
UNIT 1						
ORGANIZATION						
Strategy(owner) plan expand						
Status	Business Commitment (owner)	Status	Business Commitment (owner)	next	4	
X	X	X	X		4	
Diversify (J. Doe) 6/20						
Engage 5 new Professional Services clients by 6/1/01... (J. Doe) 6/25						
6/30 6/35 6/40						
Status	Major Tasks (owner)	Start Date	End Date	Revised End Date	Notes	
6/10 X	1. Establish Professional Services Division. (Tod Mill) a. Identify Professional Services lead (Bob Cup)	add	12/1/00	3/1/01	notes	
✓	details	12/1/01			notes	
On Track Off Track Completed → Problems Deferred Manually Set						
Print Drafts Inactive Reports Contact Help Exit						
Internet						
Start	DropZ	WORL	Delete	NetRa	Micros	FW:Y https
0	1	2	3	4	5	6



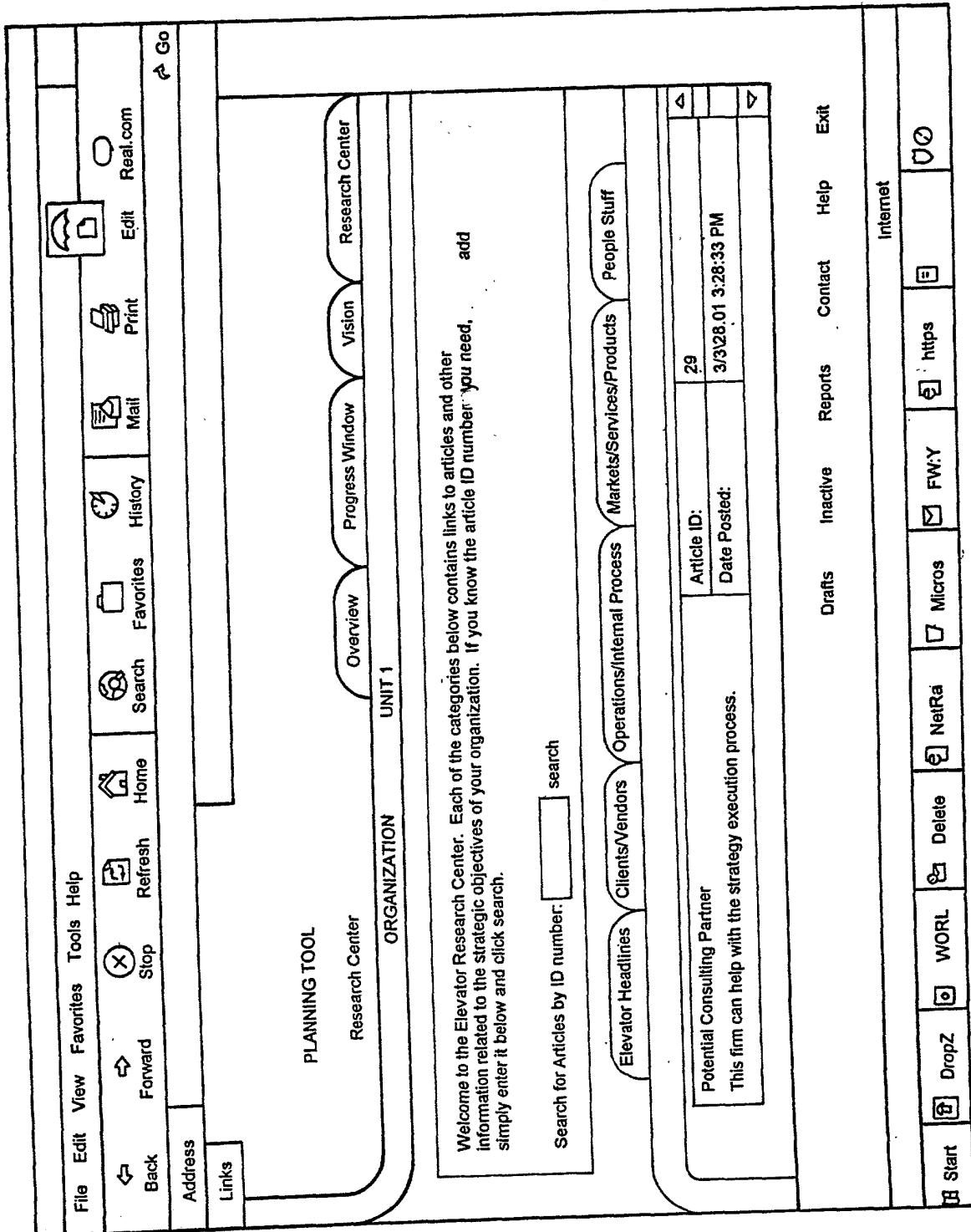
7/13. 2

655

File	Edit	View	Favorites	Tools	Help						
Back	Forward	Stop	Refresh	Home	Search	Favorites	History	Print	Mail	Print	Real.com
Address	Go										
Links											
PLANNING TOOL											
Vision Details											
ORGANIZATION											
Vision											
Show me the overall vision for Organization											
go											
UNIT 1											
Transform organization into a profitable, end-to-end provider of											
Innovative solutions and professional services.											
660											
2002 2003											
665		add details		2001		Product Revenue		\$75 mil		\$100 mil	
Financial		Services Revenue		\$13 mil		Profit		12%		\$80 mil	
Profit		3%								14%	
Print Drafts Inactive Reports Contact Help Exit											
Internet											
Start	DropZ	WORL	Delete	NetRa	Micros	FW:Y	https	□	□	□	□

705

Aug. 10



540 ↘
545 ↘

Planning Tool					
Strategy Details		Organization		Vision	
<input type="checkbox"/> Strategy (Owner) <input checked="" type="checkbox"/> Diversify Expand our market reach through relentless expansion of products and services. (Neil Smith) 550		<input type="checkbox"/> UNIT A		<input type="checkbox"/> Research Center	
<input checked="" type="checkbox"/> Description <input type="checkbox"/> Details <input type="checkbox"/> History <input type="checkbox"/> Permissions		<input type="checkbox"/> Details <input type="checkbox"/> History <input type="checkbox"/> Permissions		<input type="checkbox"/> Details <input type="checkbox"/> History <input type="checkbox"/> Permissions	
<p><small>*Indicates a required field</small></p> <p>Use this form to edit the details of the Strategy listed above. Once you've made your changes, click "Save" to the right of the page to save your work. If you want to deactivate this Strategy, removing it from the progress window, click "Inactivate".</p>					
<input type="checkbox"/> On Track <input checked="" type="checkbox"/> Off Track <input type="checkbox"/> Problems		<input checked="" type="checkbox"/> Completed <input type="checkbox"/> Manually Set		<input type="checkbox"/> Print <input type="checkbox"/> Drafts <input type="checkbox"/> Inactive <input type="checkbox"/> Reports <input type="checkbox"/> Contact <input type="checkbox"/> Help <input type="checkbox"/> Exit	
<input type="checkbox"/> Start <input type="checkbox"/> DropZ <input checked="" type="checkbox"/> WORL <input type="checkbox"/> Delete <input checked="" type="checkbox"/> NetRA <input type="checkbox"/> Micros <input checked="" type="checkbox"/> FW:Y <input type="checkbox"/> https <input type="checkbox"/> Internet					

